



General Benjamin F. Butler, from a Portrait by Walter Gilman Page

Government Offices Serve As Good Training Schools

Many Men, Prominent in the Business World, Acquired Their Knowledge in Washington Departments

THE government of the United States maintains two very notable schools. One is the Military Academy at West Point, the other the Naval Academy at Annapolis. As a matter of fact, every department of the government is, in a sense, a training school and a knowledge of the life histories of many of the captains of industry and finance throughout the land would show that much of their success in later life was due to the knowledge and experience gained while they were serving the government in their early years. In the military and naval establishments men of talent are not, under present conditions, so liable to leave the service as they were in the past. Nevertheless, the executive ability gained and fostered during military life has in many notable instances been found of value in commercial pursuits. City governments have also been indebted for many improvements to the skill, energy and scrupulous honesty of men who had in the past worn shoulder straps in the military service. It is hardly necessary in this connection to mention the late Colonel Waring, who revolutionized street cleaning methods in the city of New York and opened the eyes of its inhabitants to the possibility of keeping the streets and avenues of the city in proper condition. The lesson taught by Colonel Waring was so thoroughly learned that, notwithstanding the criticisms and statements to the contrary the streets of the American metropolis are as a rule kept in much better condition than those of the average city.

Another of the men who after spending years in the service of the government was called to fill a position of importance in the outside world is Rear Admiral Francis T. Bowles, formerly chief constructor of the navy and recently made the president of the Fore River Ship and Engine Company in Boston at a salary, it is said, at \$25,000 a year. At the head of one of the great educational institutions in the same city is Henry Smith Fitchett, who resigned from the government service when superintendent of the coast and geodetic survey to become the president of the Massachusetts Institute of Technology.

INSTANCES ARE NUMEROUS. Instances of this sort might be multiplied indefinitely. Each of the great departments of the government has its graduates doing work of importance in the business world. While the army and the navy have sent out many highly trained specialists, it is, perhaps, the Treasury Department which has proved the greatest success as a training school for business life. In the army and navy many motives combine to keep the bright and energetic young men in the service. He is actuated by a feeling of duty to the government which has educated him, he has before him the hope of distinction and he knows that right conduct and devotion to duty are guarantees that he will be retained in his position until he reaches the age of retirement and that afterward the government will provide him with an income during his declining years. To the man of exceptional ability in the Treasury Department, however, these incentives to continued service are lacking. When one of its officers or employees by the work which he has done attracts the attention of private corporations or institutions which have noted his career and worth, a flattering offer is made for his services and it is seldom declined. Go over the list of bank men in New York, Chicago and other large centers and you will find not a few who have gained their first levels in government work. Take, for instance, the Chase National Bank of New York. The former president, Mr. H. W. Cannon, and the new president, Mr. A. Barton Hepburn, are both ex-controllers of the currency. Take the National Park Bank. Mr. Albert H. Wiggin, who recently left the National Park to become the vice president of the Chase National Bank, was first deputy assistant to the president of the Commercial National Bank of that city. James H. Eckels, to be an ex-

controller of the currency in a recent administration. Similar examples might be found in Philadelphia and others of the leading cities of the country.

Mr. Cannon, the former president of the Chase Bank, served as the controller of the currency in 1884-5 and in 1892 was a member of the International Monetary Conference at Brussels. In addition to his general knowledge of banking he has paid especial attention to railway interests and is a director in a number of large companies.

A NOTABLE EXAMPLE. Mr. Hepburn's government training was an extensive one. Over twenty years ago he was the superintendent of the banking department of the State of New York and later entered the national service as a bank examiner, becoming controller of the currency in 1892 and serving two years in that capacity. When he returned to private life in 1893 a position was waiting for him and he immediately became the president of the Third National Bank of New York and has since been known as a man of wide influence in political and financial circles, representing conservative forces in banking.

Mr. Wiggin, the vice president of the Chase National Bank, as the first active vice president of the National Park Bank, was a responsible officer to an institution with \$30,000,000 of deposits and strong Vanderbilt affiliations. Cornelius Vanderbilt, being on the board of directors and other family interests being represented by Stuyvesant Fish and August Belmont.

The service of Mr. Eckels as controller is so recent that it is still fresh in the minds of the reading public. During his service for the government in 1893-97 he made a national reputation. Mr. Eckels when he entered the government employment was a man less than forty years of age. He had been trained for the bar, being a graduate of the Albany, N. Y., Law School in the class of 1880, but he found that his inclinations led to the world of finance rather than to courts of law. Nevertheless, his early experience as a lawyer has doubtless been of assistance to him and has contributed to his subsequent success. He is now the head of one of the three largest banks of Chicago, with wide spheres of influence extending throughout the whole Northwest. He is a director of many other banking institutions and has served as receiver of the Chicago traction roads, being therefore a potent influence in all the local transportation interests of the metropolis of the middle West.

These men at different times in the Treasury Department have since their graduation from the training school of the government been brought into active relations with one another. Three of the four are among the directors of the financial institution which may be said to have attracted more attention during the past year than any other of the younger banking concerns in New York. It is significant in these days when so many trust companies are subjecting themselves to criticism because of their attempts to do a banking business in a manner not contemplated by the original companies that three ex-controllers of the currency should be on the board of directors of a company which has declared that it will scrupulously refrain from bidding accounts away from commercial banks and will not invade the proper province of savings institutions. This is the Bankers' Trust Company, formed, as the name implies, by banking interests which have found that the trust companies to which they were forced to turn business were becoming active competitors in the straight banking field. A company composed entirely of bankers may be said to be composed of experts. These men believe that many trust companies of to-day have wandered from the original intention of their promoters, and the guiding spirits of the new enterprise are of the opinion that the solution of the present difficulties lies in a return to what were originally considered the essential purposes of such an organization. The experiment has been watched with interest, and the rapid growth of the company has given evidence that the policy which it has adopted is the wise one.

The Perfect Portrait Means First A Likeness, Then Something More

No Two Painters See the Same Thing in a Subject's Face, Which Accounts for Differences in Portraits That May All Be Truthful

AN artist, a portrait painter, was once asked what he mixed with his colors. The answer was swift and curt, "brains!" And the reply is a correct one, so far as it covered the question. Seriously speaking, however, it requires considerable more than "brains" to prove the title of portrait painter, as it's decidedly a specialty and, of all branches of the art of painting, ranks the highest.

It is, of course, easily understood that the early processes of development are practically the same in the life of one destined to be a painter of portraits, as in any other specialized form of expression, for that is just what painting means to the true artist; and the acquirement of technical ability, the years of preparation, can be well passed over as common to all students, whatever branch of the fine arts they may individually pursue later.

Given the manual dexterity, therefore, to it must be added what can never be acquired, but which is inborn, namely, a power of physiological analysis, deep and penetrating intuition, a quick grasp of the salient points of character in the individual, the faculty of conversation, bringing out all the life of the subject, an absolute ignoring of the "way it is done"—the hand thoroughly responsive to the acute action of the mind, and on this last point too much stress cannot be laid, for the interference of matter over the mind is a bar to success. To study and question, fuss and worry, experiment and work over and over, is quite sufficient evidence that the education of the artist is not complete—the technical side must be kept subordinate and closely responsive to the mental process; the sudden and fleeting but characteristic expression must be caught. The subtle and fugitive quality requires a sort of divination, and especially so in the case with portraits of women.

If not the only, yet the most essential quality of a portrait is the likeness. We want to have before us the faces of our loved ones, just as "real" as it is possible to have them, not clouded over by what may merely be a temporary fashion of painting, the picture, rather than a portrait, yet this does not mean that the pictorial should be ignored, and a mere semblance sought for. Every subject suggests certain pictorial possibilities which should be included with the likeness, accessory to it, and enhancing the charm of the result. In this way, portraits have a far wider circle of admirers than the small one formed of the family and intimate friends. For old Hollanders and Rembrandts, apart from the reputation of the painter, some of the most loved canvases in the world to-day are in reality but portraits.

Generally speaking, a portrait should be a document, a type of a particular period, summing up in itself the age it represents, and one is convinced of this when looking at the staid old Hollanders and Rembrandts, the beautes of the glorious era of Venetian power, or at the bewitching dames of the court of England, painted by Van Dyke. They are all human documents, true of their day and generation, immensely interesting to us, full of life and vigor.

I have mentioned three types of portraits, but if we should seek the same individual portrayed on canvas by Rem-



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brandt, Van Dyke and Titian, all life-like yet absolutely different in conception, and each one a perfect likeness, it might be an interesting object for the lay mind to study, yet it is a familiar circumstance to the painter. I have stated that each portrait is a likeness, yet each is dissimilar from the other, and there will be just as many likenesses as there are painters, and no two conceptions alike. Each portrait will also have its own adherents, for there is in every portrait as many likenesses as there are people to look at it. Each spectator has his or her impressions of the original of the portrait, and each feels quite assured that he or she is perfectly well qualified to advance criticism. The exact number of hairs in an eyebrow, the attitude of some people, who look at a portrait much as a carpenter would regard his labors. It is necessary to have something more than a pair of eyes to look at a portrait. Those who think this is sufficient, are the ones who would use a pair of compasses. If the measurements are correct, then it's a good portrait!

The Countess of X, failed to recognize her own portrait until the painter had drawn iron bars across the canvas and placed it on exhibition. It is sometimes a mistake to paint people without flattery, for there are few who take the position Oliver Cromwell took, yet, again, why not call it idealization, and is it not the proper attitude

The True Artist Must Have an Inborn Talent for the Work and Must Inevitably Put Something of His Own Personality Into Each Picture

to assume? What is more mobile than a woman's face? It is one expression now; in an instant all is changed, like the lights and shadows on the surface of the stream. In a man's portrait, it is a case of selection as to attitude and expression. Is he a man in public life, and is his portrait to be placed in the Statehouse? Or is he to be painted for his family? This has a bearing on the question of determining the artist in his conception. Every line in the portrait tends in one direction, and whatever the mood of the sitter, the ultimate result to be attained must not be lost to view.

It happens that the conception of the man goes far deeper than even intimate friends are apt to penetrate, and certain points stand out in plain relief on the canvas that may have hitherto been concealed, or at least not noticed; in fact, if the sitter is regarded as a document, whose personality is formed by his environment, then the truth of the facts set forth should be apparent and produce conviction, not alone in the head but in the hands, for in a man's portrait they tell all there is to tell. In a woman's portrait the accessories play a far more important part, the background, the soft draperies, the scheme of color, jewels—all should be foils to enhance the charms of the sitter; and whatever is done with this underlying motive, be it understood, should merely take its place, not obtrude and catch the eye as the first claim upon attention.

The portrait of a woman should, above all, be womanly, and partake of the charm of the sex; it should be brilliant and sparkling if of a young woman, tender and loving if of an old one. A delicacy and refinement of touch should characterize the work, the brush should play lightly and easily over hair, face and bosom. An atmosphere should surround it all; an atmosphere which seems to envelope the spectator, so that he enters into the spirit of the work and partakes, in a measure, of the actual joy of creation. In a man, all should be different, for bold, quick, energetic strokes, each touch leaving its mark of line and character, must clearly be the mood. In a man's portrait there is less tendency to wish to generalize; in a woman's, all effort tends to generalization, and the result is a composite impression, for the type of modern woman is of all moods and impulses, but exquisite always. One of the tendencies of the day is for American women to sit to foreign painters for their portraits, and of all things this is one of the most absurd. The results prove the statement. No one but an American can comprehend the American girl, so far as it is possible to comprehend this most fascinating of all created women, and to imagine for one moment that she can be represented upon canvas by a Frenchman or any of the over-seas portrait painters, is to try to imagine an impossibility. The thing is beyond their comprehension. They are masters of their art so far as technique goes, and can render the superficial to perfection, but to fix on canvas anything outside of mere prettiness is quite beyond their grasp. And we all know the American girl is something more than "pretty."

In what I have stated, I think it will be seen that there is a great deal to be considered in portrait painting. It is not an admitted essential, but not by any means all that is required. WALTER GILMAN PAGE.

By a Hair's Breadth A Thrilling Tale of Adventure, Dealing with Life in the Russian Secret Service

By Headon Hill

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CHAPTER I. THE EVE OF DEPARTURE.

General Granovitch, the chief of the Russian secret police—the dreaded "Third Section"—sat writing in the private room of his bureau on the Nevski Prospect. A busy man always, he was busier than ever that day. On the morrow his imperial master was to commence the tour which, for months, had been the talk of Europe, and on Ivan Granovitch's shoulders lay the responsibility for the safety of the young Tsar and his state-ly bride.

Presently the general laid down his pen and touched a hand-bell on the desk. "Has Volborth come yet?" he inquired of the official who answered the summons. "Monsieur Volborth is in the waiting room, excellency," was the reply.

"Send him in."

The man who entered the chief's room a minute later was, apparently, a peasant—a typical Russian moujik, unkempt and ill-clad. A mass of tangled hair framed and nearly concealed his face, and he carried a greasy sheepskin cap in his hand. But as he crossed the room to stand before the desk, his step was confident and lissom—by no means the cowering gait that might have been expected from his costume. Moreover, he did not smell of vodka.

The chief leaned back in his chair and smiled approvingly.

"Really, my dear Volborth, I must compliment you on your perfectly proper facility for disguise," he said. "Why, you must have spent hours on that make-up!"

"It is the penalty I pay for having to do most of my real work in my own personality, general," was the reply, spoken in cultivated accents. "My value to the Section would be largely discounted if I were recognized crossing this threshold."

"I know that," said Granovitch, "and it is a credit to your ingenuity that to the world at large—above all, to that smaller world with which we are concerned—you are still Paul Volborth, literary trifler and favorite of society. But to business. I should like to be favored with your final view of the situation."

"I had no indications which would warrant the canceling or postponement of the imperial journey," replied Volborth. "There is a total absence of movement and excitement in suspected circles, and outwardly everything points to a quite abnormal state of calm. If I were to say to my Majesty, 'Don't go!' I could put my finger on no tangible reason for the warning, and yet—I am very, very anxious, general. It is this deadly stillness among the gentry of the knife and bomb. It is unnatural."

Granovitch stroked his iron-gray beard thoughtfully.

"There was movement and excitement enough two months back—June," he said, after a pause. "And nothing, apparently, to account for it. Can it have been that plans were made and schemes laid then which are to bear fruit now? It has before



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Japan as Kipling Saw It, Leaves from Briton's Notebook

Casual Observations of the English Author That Have a Special Interest During These Days of Turmoil in the East

A FEW years ago Rudyard Kipling made a trip around the world, stopping a short time in most of the principal countries. He took notes, and from time to time wrote articles about what he saw for his home papers in India. These articles were collected and given to the world in 1899, under the title of "From Sea to Sea," in two volumes. About one hundred and thirty pages of Volume I are devoted to Japan, and in view of the present war in the East, an abstract of his observations might be interesting. There seems to be a well-established precedent for making books of travel entertaining, and Kipling has not departed from the usual custom in this respect. It is, therefore, not always easy to separate his humor from facts, but if any doubts arise the original may be easily consulted.

Somewhere in his travels Kipling picked up a professor who may have been real or imaginary, or he may have performed the same function as Artemus Ward's kangaroo, which was such an "amoozin' little cuss." At any rate, the professor acts as a sort of foil in the narrative.

One of the first things Kipling noticed as he was leaving the boat was a Russian steamer from Vladivostok which was in a deplorable condition of filth. He was informed that Russian men-of-war were no better and that they came "into Nagasaki to clean." This corresponds with recent newspaper statements concerning Russian seamen.

The awakening and sudden passion for Western civilization which occurred in Japan not long since is a well known story. The private room of the general was a shabby little room, with a few cushions and a few English chairs. The general had asserted that in a trial of arms Japan could give any nation on earth a bad quarter of an hour. Kipling admired and praised highly much that he saw in Japan, but he was unable to take their innovations seriously. The introduction of European ideas and custom he regarded as incongruous and out of keeping with the character of the people. It struck him that they had sold their birthright for a mess of pottage. "All the Japanese officials from police up-wards seem to be clad in European clothes and never do their clothes fit. In the more metropolitan towns men wear Western dress and the European clothes. Their tastes were so thoroughly gratified that the professor suggested that it would be well to establish a protectorate over Japan and pay them whatever they asked to do nothing but make beautiful things 'while our men learned.'"

Before Kipling left the boat he was impetioned to read the new constitution. It was a terrible thing to study, because it was "so pitifully English."

The people were simple in character and kindly disposed. "The Japs is a child all his life." The people were so unconvinced and the country so full of children that he called Japan a land of babies. Kipling found order and cleanliness everywhere. "It is so strange to be in a clean land, and stranger still to walk among doll's houses. The Japs keeps his house spotlessly pure because he likes cleanliness and knows it is artistic." Upon entering a shop he was depressed with its neatness. "I tried to console myself with the thought that I could kick the place to pieces; but this only made me feel large and coarse and dirty. Japanese shopkeepers ought not to be so clean." Japanese homes were chiefly constructed of sliding

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